

# Market Timing

## **NASDAQ 100 down, US \$ up!**

In our last update we told you that we had a sell on the NASDAQ Index (QQQ) as of January 30, 2004. Although we moved that capital out of the NASDAQ in client accounts, at the same time we had a buy on the US dollar and so moved the NASDAQ proceeds to US money market in order to stay with the recovering currency. Since our sell the NASDAQ has been going down and the US dollar appreciating.

In addition, we received a buy on the Pharmaceutical sector in January and again in March and have been adding this to accounts wherever it is suitable to account parameters and cash available. In order to access this sector efficiently we are buying the Pharmaceutical Holders Trust (PPH) a share that represents ownership in the 40 largest US drug companies. This is a sector that was badly beaten up over the past few years. Its recovery lagged the appreciation in the major market indexes in 2003, and so it is not surprising that our model has picked it up now as a value buy. We continue to watch the other major indices carefully as we are still in, but not able to add new capital at current levels due to price risk.

## **WE HAVE ROOM FOR A FEW MORE GOOD CLIENTS**

Now that the dust has settled from the fall move to the new firm, we have a good sense of where we are at re our client base and available resources. At this time we have decided we have room for a few more select clients. If you know of anyone who may have need for a review of their current financial advisors or portfolio, we would be very honoured if you would give them our name. They can check us out further on our web site at [www.venablepark.com](http://www.venablepark.com).

P.S. After 4 years of working on it, Cory finally sent off his technical thesis to New York, New York this week. If accepted this will complete a very prestigious designation making him one of a few hundred Chartered Market Technicians (CMT's) in the whole world. Right here in little old Barrie....



**Cory Venable CIM, FCSI, CFP**  
Technical Market Analyst



**Danielle Park LL.B., CFP, CFA**  
Associate Portfolio Manager

J.C. HOOD INVESTMENT COUNSEL INC.



33 Clapperton St.  
Barrie ON L4M 3E6  
Tel: (705) 792-3991  
Toll Free: 866-792-3991  
Fax: (705) 792-3992

[www.venablepark.com](http://www.venablepark.com)

This publication is intended to convey information only. It is not to be construed as a solicitation or offer to buy or sell any of the securities mentioned in it. The author has taken all usual and reasonable precautions to determine that the information contained in this publication has been obtained from sources believed to be reliable and that the procedures used to summarize and analyze such information are based on approved practices and principles in the investment industry. However, the market forces underlying investment value are subject to sudden and dramatic changes and data availability varies from one moment to the next. Consequently, the author cannot make any warranty as to the accuracy or completeness of information, analysis or views contained in this publication or their usefulness or suitability in any particular circumstance. You should not undertake any investment or portfolio assessment or other transaction on the basis of this publication, but should first consult your advisor. The author accepts no liability of whatsoever kind for any damages or losses incurred by you as a result of reliance upon or use of this publication in contravention of this notice. All performance data represent past performance and are no indication of future performance.